### I A INTERNATIONAL ASSOCIATION OF V M VENUE MANAGERS

## Mindset-Situational Awareness:

This course is designed to enhance situational awareness by providing training to enhance mental preparation, response and mitigation to Environmental Threats. Employees, Key Stakeholders and security teams will receive the tools of survival by learning to scan the environment and sense danger, challenges and opportunities, while maintaining the ability to conduct normal activities.

By participating in this course you are helping improve public safety. Although we sincerely hope the skills presented in this course are never needed, we are glad to know that public venues are served by people like you who are willing to take action and help save lives.

## Mindset Course Objectives:

- Increasing personal safety & decreasing stress when encountering someone uncooperative
- Programming the mind through mental preparation to see beyond one's normal pre-conditioned expectation as it relates to potentially disruptive behavior
- Enhancing conflict management to assist one in preventing confrontations from becoming volatile situations
- Enhancing professionalism and assisting employees in recognizing the impact their words or actions have on the public
- Identifying pre-assault indicators and non-verbal "behavioral posturing" prior to threat engagement
- Controlling the body's physiological effects during uncomfortable situations in order to gain maximum control with a positive outcome
- Reducing vicarious liability by training employees how to handle encounters skillfully and professionally thereby, reducing potential complaints and lawsuits
- Leveraging guest services to mitigate safety and security risks

#### Training Emphasis on Exceptional Focus, Performance, and Control in Extreme Situations

### Instructor Background:

- Retired Special Operations Tactical Sergeant (S.W.A.T) of 20 years
- Trained with the Department of Homeland Security to defend against acts of terrorism involving criminal violence or air piracy
- Representative of the Department of Homeland Security Office of Infrastructure Protection through the Public Assembly Facility Sub-Sector Council
- Representative of the Public Assemblies Facilities Sub-Sector Council with the Department of Homeland Security and Protective Security Advisor
- Responsible for providing intelligence and information to protect our Public Facility Assemblies through the International Association of Venue Managers

# Mindset-Live Pricing Summary:

#### Member Rates

• \$4,000 per session + Travel, transportation, meals and lodging for 1 instructor (Lecture - Audience Unlimited)

#### Non-Member Rates

• \$4,000 per session + Travel, transportation, meals and lodging for 1 instructor (Lecture - Audience Unlimited)

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